

## Message Text

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PAGE 01 ZURICH 00432 261543Z

ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 DODE-00 NSAE-00 ICA-20

TRSE-00 SOE-02 DOE-15 CIAE-00 COME-00 /058 W

-----045463 261915Z /43

R 261350Z JUN 78

FM AMCONSUL ZURICH

TO SECSTATE WASHDC 2731

INFO AMEMBASSY BONN

AMCONSUL DUSSELDORF

AMCONSUL FRANKFURT

AMCONSUL MUNICH

AMEMBASSY BERN

UNCLAS ZURICH 0432

EO 11652: N/A

TAGS: ESTC GW SZ

SUBJ: EXPORT CONTROL SEMINAR

1. CONGEN ZURICH ORGANIZED THE EXPORT CONTROL SEMINAR FOR SWITZERLAND WHICH TOOK PLACE ON JUNE 12 AT DOW CHEMICAL'S EUROPEAN HEADQUARTERS LOCATED NEAR ZURICH. BECAUSE GOOD MEETING FACILITIES WERE UNAVAILABLE AT CONGEN, WE REQUESTED AND DOW CHEMICAL GENEROUSLY ACCEDED TO THE USE OF THEIR CONFERENCE HALL FOR THIS EVENT. DOW CHEMICAL ALSO HOSTED A RECEPTION IMMEDIATELY FOLLOWING THE SEMINAR.

2. TWENTY US FIRMS WITH AFFILIATES IN SWITZERLAND (REPRESENTED BY 30 INDIVIDUALS) ATTENDED THE SUBJECT SEMINAR, AS DID EMBASSY AND CONGEN OFFICERS.

3. STATE DEPARTMENT OFFICER BEGAN THE SEMINAR WITH AN IN-DEPTH PRESENTATION OF US POLICY ON EXPORT CONTROLS. THE COMMERCE DEPARTMENT OFFICER FOLLOWED WITH AN EFFECTIVE  
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PAGE 02 ZURICH 00432 261543Z

INFORMAL PRESENTATION OF EXCON PROCEDURES. THE DEFENSE DEPARTMENT OFFICER CONCLUDED THE FIRST HOUR OF THE SEMINAR BY SPEAKING ON STRATEGIC AND TECHNOLOGY TRANSFER CONCERNS. IN THE SECOND HOUR, A LIVELY DISCUSSION TOOK PLACE.

4. MOST OF THOSE ATTENDING THE SEMINAR REMAINED

FOR THE RECEPTION WHICH FOLLOWED AND TOOL  
ADVANTAGE OF THE OPPORTUNITY TO RAISE  
ADDITIONAL QUESTIONS WITH THE  
WASHINGTON AGENCY REPRESENTATIVES.

5. AVAILABILITY OF FULL TEXTS OF THE OPENING

REMARKS  
MADE BY THE SEMINAR SPEAKERS WILL BE ANNOUNCED IN THE  
NEXT COMMERCIAL NEWSLETTER.

6. EMBASSY BERN AND CONGEN ZURICH APPRECIATE STATE,  
DEFENSE AND COMMERCE EFFORTS IN SUGGESTING AND MAKING AVAILABLE

SPEAKERS FOR THIS SEMINAR.  
ELLIS

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## Message Attributes

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**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
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**Review Markings:**  
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